

BHARAT SANCHAR NIGAM LIMITED

(CORPORATE OFFICE)

Bharat Sanchar Bhavan, Janpath,

New Delhi-110 001.

No. 4-20/2009-Restrgr.

Date: 8th February 2010

To

**The Chief General Managers of
All Territorial Circles,
Bharat Sanchar Nigam Limited**

Subject: Project SHIKHAR implementation - facility of mobile handset for channel management teams of Project Vijay.


Approval of the competent authority was conveyed vide this office letter of even number dated 21st October 2009, for reimbursements, facilities, awards and incentives for Sales Teams in Consumer Mobility (Project Vijay), Consumer Fixed Access (Project Udaan) and Enterprise Units, as detailed therein.

2. The matter regarding grant of facility of mobile handset for Channel Management Teams of Project Vijay has been under consideration in this office. It has now been approved by the competent authority to grant the facility of one-time mobile handset reimbursement of Rs.1,500/- (rupees one thousand and five hundred) only, if not already provided, to the Channel Management Teams of Project Vijay in Circles, subject to the following conditions:

- (i) They are willing to continue with the Project for at least 03 years, or
- (ii) They will have to return the handset in the event of their posting elsewhere

3. It has also been decided that the conditions mentioned in para 2 above will also be applicable to the Sales Teams of Project Udaan so far as reimbursement of mobile handset is concerned.

4. This approval is valid up to 31.03.2010.


(Preeti Banzal)
DGM (Restructuring-II) 8/2/10

Copy for information to:

1. CMD, BSNL
2. All Functional Directors, BSNL Board
3. All Executive Directors, BSNL
4. Chief Vigilance Officer, BSNL
5. CS & GM (L), BSNL
6. GM (EF), BSNL
7. Director General of Audit, P&T, Sham Nath Marg, Delhi-110054
8. Dy. Manager (OL), BSNL Corporate Office, for Hindi translation